KIMMERLE NEWMAN Architects

Affiliate of KIMMERLE GROUP

Robert Kimmerle

Chief Financial Officer



Experience and Qualifications

As the CFO of Kimmerle Group, Robert is focused on the financial program supporting the group's development efforts, including financial modeling, debt and equity financing, negotiations, relationships with banks and other sources of development financing. Robert also oversees the general financial management and administration of the entity, including accounting and bookkeeping, billing and collections, budgeting and forecasting, maintaining the firm's banking relationships and credit facilities. He also spearheads the firm's recruiting, staffing, and HR functions, as well as day-to-day administrative requirements in support of the group's overall objectives.

In addition to these responsibilities, Robert also brings his unique skillset in the areas of financial modeling and analysis, strategic portfolio analysis, and portfolio optimization to support the needs of selected Kimmerle Group clients on a consultative basis.

Prior to joining Kimmerle Group, Robert worked at Automatic Data Processing (ADP), where he held roles of increasing responsibility during his ten-year tenure with the company, culminating in the position of Vice President. At ADP Robert was the financial controller of ADP's corporate real estate and facilities management function, as well as some of ADP's international operations. Robert developed and presented business cases for a series of strategic real estate portfolio decisions, both in the US and internationally, including lease renewals, relocations, building purchases and sales, sale/ leasebacks, and consolidations, in addition to day-to-day financial management of a complex multi-million-dollar operating budget. Robert's efforts over a multi-year period reduced the company's legacy footprint by nearly 2 million square feet, while improving space utilization by 17% and reducing operating expenses by more than \$10 million annually. He also spearheaded the creation of a centralized corporate facilities management function, as well as the successful transition of \$5 million in annual savings. Other highlights of Robert's tenure include leadership of the successful site selection and location launch process for ADP's Romanian subsidiary and the opening of several new strategic US locations, demonstrating an expertise in aligning real estate and workforce strategies to maximize value derived from the company's physical footprint.

Experience

2017 - present	Kimmerle Group
2006 - 2016	Automatic Data Processing
2005	Workspace, Inc.
2002 - 2004	Crum and Forster Insurance

Education

Rutgers Business School	Master of Business Administration, with concentrations in Finance and International Business
Yale University	Master of Arts - French
Washington University in St. Louis	Bachelor of Arts - French and Earth and Planetary Science
New York University	Professional Development and Continuing Education Programs in Real Estate Finance